# Panelist Bios

## EPC Panel - Scaling Up: Preparing Your Business for EPC Partnership

### Meg O’Brien of Dominion Energy (Moderator)

Meg O’Brien is a Virginia Tech-trained civil and land development engineer who’s taken her talents from the drafting table to the solar frontier. With over two decades of experience, Meg has built a career defined by high-impact, high-velocity projects across Virginia and beyond—including Illinois, North Carolina, Maryland, and Pennsylvania. Her sweet spot? Projects that uplift communities, spark creativity, and radiate quality.

For the past six years, Meg has been a driving force at Dominion Energy. She’s tackled everything from capital projects to leading the charge on small-scale solar development and construction. Today, she’s focused on utility-scale solar initiatives that are lighting up the Commonwealth—literally.

But Meg’s energy doesn’t stop at the office door. She’s a civic dynamo, having served as Past President of CREW Richmond and the parent organization behind the Meadowbrook Academy of Developing Entrepreneurs. She’s also a member of the Chesterfield County Technical Education Advisory Committee, a 2024 participant in Dominion Energy’s Emerging Leader Program, and a mentor with We3.

When she’s not shaping skylines or mentoring future leaders, Meg’s at home with her wonderfully patient husband and two teenage daughters—who keep her grounded, laughing, and just the right amount of busy.

### Cesar Navarro of Kiewit

Cesar Navarro is an EPC Project Manager with Kiewit’s Power Division. His experience spans fossil power plants, LNG facilities, tank farms, and natural gas compression stations. Since 2021, Cesar has focused on utility-scale renewables across southern Virginia, delivering solar projects that support regional reliability and growth. Recent and current work includes Piney Creek Solar and the Hopewell and Clover Creek solar sites. Drawing on hands-on field execution and close owner-partner coordination, Cesar specializes in scaling EPC delivery models that improve safety, schedule certainty, and cost performance for complex energy programs.

## Tyler Dick of Sun Tribe

Tyler Dick is a Project Manager for Sun Tribe EPC, LLC, an EPC that delivers small scale utility solar projects. Tyler has worked in the field as an installer and laborer and has since climbed the ranks of project management over the last several years. Tyler is highly experienced with EPC contracting and qualifying companies for work on projects, with an emphasis on qualifying Virginia companies. He has experience developing safety programs and securing safety waivers for companies that otherwise would not qualify for work. Tyler is currently the Project Manager on a 4MW tracker system in Toano, VA, which has awarded major scopes to Virginia companies.

## Matthew Shinkwin of Strata Clean Energy

Matthew is part of Strata's EPC Execution Team and is responsible for managing solar construction projects from inception through project closeout. This includes managing client and project expectations, coordinating with internal departments (safety, engineering, quality, supply chain, construction, etc.), and overseeing subcontracting. Additionally, Matt will work with Strata's Procurement team to identify and solicit contracting partners, hold pre-bid meetings, training sessions as well as manage subcontracts once executed including tracking deliverables, schedules, payments due, managing change orders, and providing notices or dispute resolution if required.

# Battery Storage Panel - Powering Opportunity – How Local Businesses Can Plug Into Battery Storage Projects

## Greg Habeeb of Gentry Locke (Moderator)

Greg Habeeb is the Chair of Gentry Locke's Government and Regulatory Affairs Practice Group and also the President of Gentry Locke Consulting. Greg is a former member of the Virginia House of Delegates, where he served on the Courts of Justice, Rules, Commerce & Labor, Transportation and Privileges and Elections committees.

Greg is a leading advocate for Virginia's solar and renewable energy industry. He represents energy companies and associations before the Virginia SCC and the Virginia General Assembly, helped draft and pass the Virginia Clean Economy Act, and secured key approvals for major solar projects across the Commonwealth. Greg's experience includes representing clients in all facets of renewable energy including utility scale solar, battery storage, distributed generation, shared solar, long duration energy storage and more.

## Sandeep Nimmagadda of Axial Energy

Dr. Nimmagadda is currently working as Vice President of Engineering at Axial Energy. Dr. Nimmagadda is a licensed Professional Engineer with 15 years of leading expertise in renewable energy and battery storage. With a proven record of advancing wind, solar, and storage projects from concept to streamlined execution, Dr. Nimmagadda delivers the insight and leadership that propel client projects toward lasting success. Dr. Nimmagadda has managed engineering on 4000MW of renewable and storage projects and has worked on 20+ GW of renewable projects in development.  Dr. Nimmagadda currently leads the transmission planning and engineering services team at Axial and is responsible for P&L engineering services at Axial. Prior to his time at Axial, Dr. Nimmagadda incubated an Energy storage business at Apex Clean Energy, leading to the development of a 10GW+ storage portfolio. Dr. Nimmagadda has managed an energy research center called GLEAMM at Texas Tech University, where he built a microgrid supporting datacenter

loads. Dr. Nimmagadda completed his PhD in Electrical Engineering at Texas Tech University in August 2014.

## Geovanni Castano of Dominion

Geovanni has over 15 years' experience working in the energy industry with a long record of successful special projects origination and execution in the oil and gas industry, clean emerging technologies acceleration, innovation, and sustainability efforts. Geovanni joined Dominion Energy in 2021 and his role includes development of energy storage projects, identifying clean energy solutions, develop and implement business models, strategic initiatives and partnerships, and customer collaboration in support of Dominion Energy's decarbonization goals. As a leader in the energy transition, his expertise includes project management, clean energy solutions, such as hydrogen, green mobility, energy storage, and industrial decarbonization.

## Benjamin Hadlock of Strata Clean Energy

Benjamin Hadlock is a development manager at Strata Clean Energy where he has been working to build out battery storage infrastructure in South Central Virginia. He has spent his time in development meeting often with localities, first-responders, and landowners to bridge communication gaps, understand and assess risks, and develop responsible ordinances. He has particularly enjoyed getting to know South Central Virginia through meeting many landowners with fascinating family stories and a deep-rooted connection to their land, and he is optimistic for continued balanced development in the region.

## Mary McNamara of Kimley-Horn

Mary McNamara, a civil analyst at Kimley-Horn, has extensive experience designing solar and battery storage projects across Virginia for public and private clients. She has contributed to battery storage projects in Northern Virginia—including those in Prince William and

Loudoun Counties—ranging from 20 MW to 40 MW, as well as solar projects statewide from 5 MW to 800 MW in counties including Charlotte, Lunenburg, Frederick, Halifax, Goochland, and Franklin. Specializing in civil design and land development, Mary collaborates with electrical, environmental, and structural teams to deliver integrated, high-quality solutions. Beyond design, she supports projects through entitlements, permitting, and community outreach. With a deep understanding of the growing demands on the electrical grid, Mary is committed to advancing a more sustainable, energy-resilient future.